

Thinking Of Selling In The Next 3 Months? Here Are Some Things To Consider...



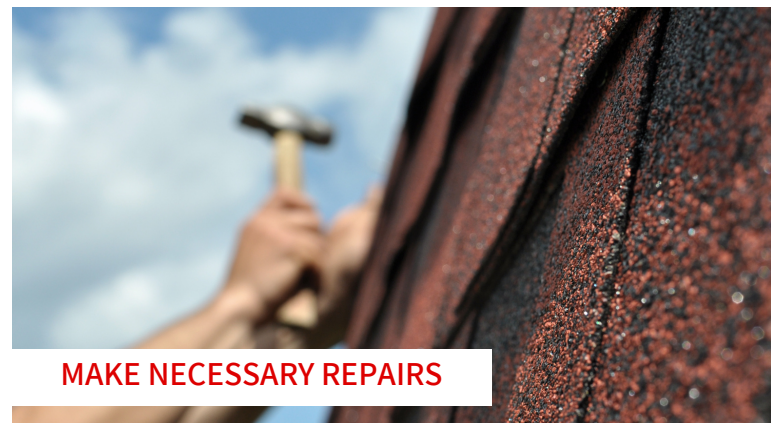
DECLUTTER AND DEPERSONALIZE

- Remove personal items (family photos, memorabilia, unique décor) (I'm not sure about this, when all of that is taken out I get a lot of people saying 'it doesn't feel homey or lived in')
- Organize closets and storage areas
- Clear off countertops and surfaces
- Donate, sell, or store excess belongings (telling people to donate their belongings may not be taken well by some)



CONDUCT A THOROUGH CLEANING

- Clean carpets, windows, and appliances
- Dust baseboards, light fixtures, and ceiling fans
- Scrub bathrooms and kitchen areas
- Consider hiring professional cleaners if needed



MAKE NECESSARY REPAIRS

- Fix leaky faucets and plumbing issues
- Patch holes in walls and repair damaged drywall
- Replace broken fixtures and hardware
- Address any electrical or safety concerns



ENHANCE CURB APPEAL

- Tidy up the yard and trim overgrown bushes
- Add colorful flowers and plants
- Power-wash the home's exterior
- Repaint the front door and update outdoor lighting



STAGE YOUR HOME

- Rearrange furniture for flow and spaciousness
- Remove bulky or outdated furniture pieces
- Add fresh flowers, new linens, and neutral artwork
- Ensure each room has a clear purpose



PRICE YOUR HOME COMPETITIVELY

- Research local market conditions and recent comparable sales
- Consult with an experienced real estate agent
- Determine a competitive listing price based on your property's unique features



HIRE A PROFESSIONAL REAL ESTATE AGENT

- Research local real estate agents and their track records
- Interview potential agents to assess their experience & understanding of the local market
- Select an agent who will provide guidance throughout the entire process
- Maintain open communication with your agent to address any concerns or questions